



COMMONWEALTH of VIRGINIA

DEPARTMENT OF TRANSPORTATION

1401 EAST BROAD STREET

RICHMOND, VIRGINIA 23219-2000

**COMMONWEALTH OF VIRGINIA
DEPARTMENT OF TRANSPORTATION
NOTICE OF AWARD
Contract # 757-DS, FMS#21404**

July 7, 2005

Name of Contractor: Colonial Ford Truck Sales Inc.

Address: 1833 Commerce Road
Richmond, VA 23224

Your Bid Offer date: 06-15-2005

Your bid Response to: Contract# 21404

To Furnish: Trucks, Cab & Chassis 10,000GVW

Period of Contract- June 28, 2005 to June 28, 2006

Hereby is accepted at prices and terms stated, subject to all conditions and requirements Of the solicitation, purchase specifications, warranties performance bond and other stipulations, if any. The solicitation, your bid offer and this notice of acceptance constitute the contract.

Sincerely,

A handwritten signature in cursive script, appearing to read "David M. Smith".

David M. Smith
Contract Officer, VCO, CPPB

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF TRANSPORTATION
ADMINISTRATIVE SERVICES DIVISION
1401 EAST BROAD STREET
RICHMOND, VIRGINIA 23219

NOTICE OF CONTRACT AWARD

1. DATE..... June 29, 2005
2. COMMODITY NAME..... Trucks, Cab& C -10,000GVW
3. CONTRACT NUMBER..... RFP # 757-DS #21404
4. CONTRACT PERIOD..... 05-29-2005 thru 05-29-.2006
5. AUTHORIZED USERS.....State Agencies and other Public Bodies
6. CONTRACTORS FIN NUMBER..... 54-079-9796
7. CONTRACTOR..... Colonial Ford Truck Sales
1833 Commerce Road
Richmond, VA 23224
8. CONTRACTOR CONTACT PERSON.....Mr.Raymond Bunch
9. CONTRACTOR'S PHONE NUMBER.....804-232-3492
FAX NUMBER..... 804-230-1932
10. DELIVERY.....approx - 90 days
11. PRICES AND OPTIONS.....See Attached
12. FOB.....Richmond, Virginia
13. FOR FURTHER CONTRACT INFORMATION CONTACT.....David M. Smith
804-786-5179
14. FOR ADDITIONAL COPIES OF THIS AND OTHER CONTRACTS AND ANY ASSOCIATE
CONTRACT CHANGES, CALL VBO MESSAGE CENTER (804)371-6725.

COMMONWEALTH OF VIRGINIA
DEPARTMENT OF TRANSPORTATION
RICHMOND VA 23219

PRICE AND OPTION DATA
RFP#757-DS #FMSII-21404

Contract # 21404- 757-DS

Make and Model- yr 2006 Ford F-350

Base Unit Cost

Cab & Chassis \$ 21,163.76

Delivery: Approx.-90 days

Warranty: Please request data once delivery has been made.

Options:

Four wheel Dr.	\$2,796.48
Four wheel Dr./w snow plow prep pkg	\$2,796.48 (snow plow not included)
Extended Cab	\$1,783.11
Crew Cab	\$2,982.36
Utility Body	\$5,284.62
Body Option 1 canopy w/D-doors	\$7,954.98
Utility Body with Crane per spec	\$21,671.43
Dump Body Hoist	\$5,862.45
Dump/w 2000 lb liftgate per spec	\$4,089.69
Stake Body ready for use	\$3,012.57
Electric lift/hoist	\$3,466.98
Stake Body 2000lb liftgate	\$2,956.47
Warranty full 2years 24,000 Miles	\$1251.03
Warranty 5 years Engine&Automatic Trans	\$1193.40

A 2%VAPP Surcharge has been added to the unit cost of this contract.
Additional options are available at a 10% discount.

VDOT Vehicles Contracts

David M. Smith
Contract Officer



Commonwealth of Virginia
Department of Transportation
CONTRACT PRINT

Run Date: 11/02/2005
Run Time: 02:02 PM

Page No. 1 of 3

Contract Description: Trucks 10,000GVW

Contract ID	:	000000000000021404	Contract Begin Date	:	03/16/2004
Effective Date	:	11/02/2005	Contract End Date	:	03/16/2006
Max Amount Per Contract	:	\$.00	Buyer	:	David Smith
			Buyer Phone Nbr	:	804/786-5179

Vendor Name	:	COLONIAL FORD TRUCK SALES	Vendor ID	:	0000002088
Address1	:	1833 COMMERCE RD	Phone	:	8042324502
Address2	:	P O BOX 24288	Fax	:	8042306284
Address3	:		Vendor Contact	:	Raymond Bunch
Address4	:		Vendor Contact Phone	:	8042324502
City	:	RICHMOND			
State	:	VA Zip Code : 23224			

Comments :

This contract is the result of VAPP RFP#757-DS. All terms and conditions will apply. Period of Contract date of award 3-16-2004 to 3-16- 2005 with extension if agreeable to both parties. All increases in unit cost must be in accordance with the FPI.

Additional options available at a 10% discount off the manufactures list price.

Use the code to compute the VAPP 2% surcharge.

Item #10 should read as a 2000lb Dump thru lift gate

Extended again on July 07, 2005

Line Nbr	Item Code	Make/Model	Item/Category Description	UCM	Unit Price	Max Qty	Min Qty
1	0704724200	Truck Cab & Chassis Ford E-350	TRUCK, 10,000 GVW, CAB AND CHASIS TRUCK, CAB AND CHASIS, PER VADOT SPECIFICATIONS	EA	10,749.0000	0.00	0.00
2	0559903005	truck w crew cab Ford	CAB, CREW VEHICLE OPTIONS "C"	EA	1,923.8900	0.00	0.00
3	0559903010		CAB, EXTENDED VEHICLE OPTIONS "C"	EA	1,740.1500	0.00	0.00
4	0559906640	4 wheel drive Ford	FOUR WHEEL DRIVE VEHICLE OPTIONS "F"	EA	2,741.6500	0.00	0.00
5	0559906645	four wheel dr	FOUR WHEEL DRIVE & SNOWPLOW PREP PKG VEHICLE OPTIONS "F"	EA	2,741.6500	0.00	0.00
6	0559902740	utility body knapheide 6108054J	BODY, UTILITY VEHICLE OPTIONS "B"	EA	5,481.0000	0.00	0.00
7	0559902745	knapheide 6108054J	BODY, UTILITY, COVERED, W/60" REARDOOR, DOUBLE REAR DOORS VEHICLE OPTIONS "B"	EA	7,799.0000	0.00	0.00
8	0559902748	READING W AUTOCRANE	BODY, UTILITY, W/5000 LB. CAPACITY CRANE VEHICLE OPTIONS "B"	EA	21,346.5000	0.00	0.00
9	0559902710	Reel 2' yard	BODY, DUMP, MOUNTED AND READY FOR SERVICE VEHICLE OPTIONS "B"	EA	5,747.5000	0.00	0.00
10	0559902730	Ultreon BT2036 dump truck lift gate	BODY, STAKE, WITH 2,000 LB. LIFTGATE VEHICLE OPTIONS "B"	EA	4,009.5000	0.00	0.00
11	0559902720	Reading WSD	BODY, STAKE VEHICLE OPTIONS "E"	EA	2,953.5000	0.00	0.00
12	0559902725	Crysteel Electric/Hydraulic	BODY, STAKE, 12V ELECTRIC/HYDRAULIC HOIST VEHICLE OPTIONS "E"	EA	3,399.0000	0.00	0.00
13	0559902730	Ultreon BT209430	BODY, STAKE, WITH 2,000 LB. LIFTGATE VEHICLE OPTIONS "B"	EA	2,898.5000	0.00	0.00
14	05599023050	full 2 years 24,000 miles Ford E-350	WARRANTY, POWER TRAIN VEHICLE OPTIONS "W"	EA	1,326.5000	0.00	0.00
15	0705360210	5 years engine & Transmission	OPTION 4 - EXTENDED WARRANTY TRUCK OPTIONS	EA	1,170.0000	0.00	0.00
16	9203724880	surcharge 2% Vape	VAPP 2% SURCHARGE FEES, NETWORKING SERVICES	EA	4.0000	0.00	0.00
17	2554040000	furnish & install decals dump	DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION	EA	700.0000	0.00	0.00
18	2554040000	furnish & install decals stake	DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION	EA	335.0000	0.00	0.00

Line Nbr	Item Code	Make, Model	Item/ Category Description	UOM	Unit Price	Max Qty	Min Qty
DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION							
19	2554040000	furnish&install	utility body	EA	1,250.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
20	2554040000	furnish & install	utility&cran	EA	1,250.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
21	2554040000	del to bristol		EA	388.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
22	2554040000	del to culpeper		EA	110.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
23	2554040000	del to fredericksburg	districe	EA	80.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
24	2554040000	del to hampton roads		EA	95.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
25	2554040000	del to Lynchburg		EA	130.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
26	2554040000	del to Northern Va		EA	125.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
27	2554040000	del to Richmond		EA	20.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
28	2554040000	del to salem		EA	230.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
29	2554040000	del to staunton		EA	137.0000	0.00	0.00
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				
			DECALS, FIRST AID, TRIANGULAR SHAPED, EMERGENCY INFORMATION				

IV. SPECIFICATIONS

A. Truck Classes & Specifications**1. Classes 833, 834 and 842 – 10,000 GVW Truck Cab & Chassis with Various Bodies**

General: The truck cab and chassis to be furnished under these specifications shall conform to the following:

Wheelbase: To be not less than 135" with 60" CA dimension.

GVWR: To be not less than 10,000 lbs.

Tires: To be tubeless steel-belted radial, LT225/75R16D. Size to be correct for load capacity of the above GVWR. Rear tires to be mud and snow type with extra traction. Tread design must be approved by the Asset Management Division/Equipment Section. Rims to be one-piece design. Spare tire and rim with carrier to be provided.

Suspension: Total capacity of front suspension to be 3,200 lbs. minimum; rear suspension to be 7,200 lbs. minimum. To include heavy duty shock absorbers on front.

Steering: To have power assist.

Brakes: To be hydraulic with power assist.

Transmission: To be heavy duty automatic with at least three (3) speeds forward. To be equipped with park position.

Engine: To be turbo diesel powered. Piston displacement to be a minimum of 6.0L. SAE net horsepower to be no less than 130 at rated RPM. Net torque to be no less than 230 lbs. ft. at rated RPM. To be furnished with oil filter, air filter, and standard emission controls for vehicle. Engine coolant is to be ethylene glycol type antifreeze meeting the requirements of TMC RP-329 (fully formulated, low silicate, nitrite containing) mixed 50-50 with water. Antifreeze is to be on the current Penray® Fill-For-Life program approved list.

Cooling System: To be furnished with radiator and fan for maximum cooling for heavy duty service.

Electrical System: Battery is to be rated at not less than 1,000 CCA @ 0° F. Alternator is to be rated at not less than 95 amp.

Miscellaneous: To be furnished with Class A directional signal lights front and rear, back-up lights, ICC traffic hazard switch, dual electric intermittent windshield wipers, windshield washers, heater and defroster (fresh air type), factory installed air conditioning, AM/FM radio, dome light in cab, shoulder/lap belts, sun visors, tinted glass, and dual outside mirrors with minimum dimensions of 7" x 10". NOTE: Mirror arms are to be extended type to clear body and/or bodies as necessary.

Trailer Towing Package: To include a class 3 receiver, 5,000 lbs., minimum capacity, Reese 35510 or equal, and a trailer light wiring harness connected to a rear bumper, 1235 Cole Hersee 6-pole connector.

Option 1: We request a price be quoted for crew cab.

Option 2: We request a price be quoted for extended cab with no rear seat.

Option 3: We request a price be quoted for four-wheel drive.

Option 4: We request a price be quoted for four-wheel drive and snowplow preparation package.

Bodies and Accessories

Body Option 1 – Utility Body: Please quote a price for a utility body completely mounted and ready for service.

Body: Service utility body to be approximately 108" long, 86" wide, and 48" wide inside. Body height to be at least 40" from outside top to bottom of body. Body to be all steel or aluminum construction of at least 16 gauge steel with doors of 20 gauge steel and floor of 12 gauge diamond plate. Doors to have open stops. To be equipped with back-up alarm similar to K-D Model 621 or equal. Unit to meet all requirements of SAE J-994B.

Rear bumper to have full width non-skid step plate for easy entrance into body. Body to include standard utility type tailgate.

Body to have six (6) compartments. Front side compartments, approximately 40" x 32"; to have three (3) adjustable shelves and nine (9) dividers each. Middle compartments, approximately 19" x 47", to have two (2) adjustable shelves and six (6) dividers each. Rear compartments to be approximately 36" x 26". Body color to match cab. Body door openings to be painted to weather seal and inside door panel to be completely painted.

Option 1 for Utility Body: Please quote a price for a covered body with 60" inside headroom and double rear doors.

Option 2 for Utility Body: Please quote a price for a 5,000 lb., capacity crane as follows:

A 5,000 lb., capacity hydraulic crane to be mounted on the right rear corner of the body. Right rear suspension of truck is to be built up to compensate for the extra weight of the crane. Body shall have integrated support structure capable of handling rated crane moment load in all positions of rotation without permanent deflection. Crane is to have a 9' 9" boom with hydraulic extension to 16' and boom support at front of body and push-button remote control. Crane shall be Auto Crane Model 5005H, or equivalent.

Body Option 2 – Dump Body: Please quote a price for a dump body completely mounted and ready for service.

Body: Eight foot dump body is to have a capacity of 2 cubic yards with dimensions of approximately 84" wide (body to be of a width that covers rear wheels), 14" high on the sides, 35" high at the front, and 20" at the tailgate, safety handle on tailgate of ½" cold roll steel with 6" loop.

Unit to be constructed from high strength steel with floor to be at least 12 gauge, and sides and cab shield at least 14 gauge. Dump and hoist to weigh approximately 1,675 lbs. Cab shield to have window

for rear vision. The body is to have lights for stop, tail, turn signal and backup, and reflectors in accordance with Federal and State Motor Vehicle Code. To be equipped with mud flaps (plain black - no logo), back-up alarm K-D Model 621 or equal and comply with SAE J-994B. Body color to be black.

The hoist is to be 12 volt electric/hydraulic unit to operate from the truck battery through a toggle switch mounted to the left side of the driver's seat.

Unit to have hinged fold-down sides on both sides. Body prop to be furnished. Zerk grease fittings on hinge pin and trip lever linkage.

Fuel filler neck to be securely mounted.

Reference: Crysteel's Two-Yard Tipper Body.

Option for Dump Body: Please quote a price for a 2,000 lb., dump-through liftgate for above body.

Body Option 3 – Stake Body: Please quote a price for a stake body completely mounted and ready for service.

Stake body to be approximately 96" long, 90" wide, and sides 30". To be furnished with 1/8" thick tread plate floor and steel stake sections with spring loaded safety catches. Body color to be black. To be equipped with mud flaps (plain black - no logo), back-up alarm similar to K-D Model 621 or equal. Unit to meet all requirements of SAE J-994B.

Fuel filler neck to be securely mounted.

Option 1 for Stake Body: Please quote a price for a 12V electric/hydraulic hoist. Unit to operate from a cab-mounted toggle switch located at the left of driver's seat.

Option 2 for Stake Body: Please quote a price for a 2,000 lb., liftgate for the above body.

Electrical Workmanship - Any electrical components added to the equipment by the original equipment manufacturer, selling dealer, body company, or aftermarket supplier shall use the best practices of the industry. Absolutely no Scotchlok™ or similar quick connectors shall be used in the electrical wiring.

A properly designed circuit with a fuse or circuit breaker for protection shall be provided.

External (outside of cab) electrical connections and wiring shall be in weatherproof enclosures or inside surface mount plastic junction boxes with covers. Junction boxes to be Betts Part #470041 or approved equal. To have internal terminal block for wiring junctions. To use compression fittings on jacketed cable, or accept plastic conduit (not vinyl tubing), to make a weatherproof seal.

Internal (inside of cab) electrical connections and wiring shall be in a protective enclosure to prevent accidental damage.

All wire ends (both external and internal) shall be fitted with the proper size spade, lug or ring terminals. Terminal to wire connection shall be properly crimped and/or soldered and protected with proper heat shrink tubing. All spade terminals or pin type wire connections shall be coated with a corrosion preventative compound, similar to Truck-Lite's NYK-77, designed for use with electrical switches, contacts and terminals.

Correctly sized grommets are required to protect wires wherever they run through panels. If panel separates interior and exterior surfaces, it shall also provide a weather tight seal. A grommet shall be provided even if it is necessary to use additional sealer to make the area weather tight.

Hydraulic Workmanship: - Any hydraulic components added to the equipment by the original equipment manufacturer, selling dealer, body company, or aftermarket supplier shall use the best practices of the industry. All hydraulic lines are to be correctly sized and rated for system requirements. Any threaded components requiring sealant are to be treated with thread sealant. Teflon tape on fittings and other threaded connections is not acceptable.

All hydraulic components are to be securely attached as recommended by the manufacturer. Tubing and hoses shall be protected by grommets wherever they run through metal panels. Hoses shall not be installed at less than the manufacturer's listed minimum bend radius. Hoses shall be provided with a protective sheathing wherever abrasion may occur due to movement of components. Sheathing may be a heavy duty nylon product or flexible steel product.